



[taxback.com](https://taxback.com)

# Where will your future take you?

The sky is the limit with [taxback.com](https://taxback.com)...

# Your future at taxback.com

At taxback.com, we appreciate the importance of finding and developing talent to its true potential.....and beyond. As a large international finance and tax corporation, with plans to grow even further, we understand that our young, innovative and ambitious team is integral to our success. That's why we look for the best!



## At taxback.com, we offer:

- Excellent career opportunities where you can progress and achieve your career ambitions.
- A challenging and supportive environment where you can develop and improve your skills and competencies
- A competitive salary and benefits package
- A young, energetic and innovative environment where you can influence the shape of the company

## Our Benefits:

A career at taxback.com offers you a number of benefits which ensure that you strike a healthy balance between your work and life outside work.

- Competitive Compensation package
- Health Insurance with a leading health insurance provider\*
- Company mobile phone\*
- Sports and Social budget and discounts which allows you to enjoy activities after work.
- Training and Development opportunities in line with your career plan\*

*\*These benefits are available on completion of one year of service*

# Your Career

Taxback.com is proud of its culture which encourages staff to develop and grow with the company. To help you settle in quickly and learn the ropes, we offer an induction program at the start of your employment. As your career develops, you will be offered training and development opportunities which will underpin and support your personal development path within the company.



**Name:** Daniela Barbova  
**Position:** Sales Manager

**Qualifications:**

*Medical University, Varna, Bachelor degree in Health Management.*

I started in 2003 as a Customer Service Representative in Conversion team. 4 months later I had the chance to attend US tax training and join the US tax sales team as a sales agent. Within a year I was appointed as Team Leader in the Lead Generation and Customer Conversion team.

I am currently managing the Payments team, the UK Sales Team and the "Tell A Friend" team for all the tax countries we provide services for. It's been 8 years since I joined The Taxback Group and I have not regretted it for a minute. I would really like to thank my managers for the trust shown and for providing me with the numerous opportunities for development throughout the years.



**Name:** Militsa Daskalova  
**Position:** Receptionist

**Qualifications:**

*University of Economics, Varna*

I really enjoy working for taxback.com .I have amazing colleagues and everyone is so helpful. The atmosphere is very friendly. I learnt a lot and I always feel appreciated.



**Name:** Ivelin Marinov  
**Position:** Sales agent

**Qualifications:**

*University of Economics, Varna, Master degree in Corporate Finance*

I started work in the company almost three and a half years ago, while I was still in my second year at university. At first I was working night shifts, in order to catch up with school, and then switched to day shifts right after I graduated. I've been dealing with tax refunds from quite a few countries and selling various other services to customers across the globe.

I love the dynamic atmosphere, the ability to constantly learn new things and improve myself. I really enjoy communicating with people from different age groups, nationalities and cultures.



**Name:** Nikolay Russev  
**Position:** Operations Manager

**Qualifications:**

*Technical University, Varna, Master degree in Law*

I started my career in the company 10 years ago as a Sales person while I was still studying at University. 7 months later I took my first management position as a Team Leader and since then went through all levels of management. My last position in sales was as Senior Manager in USA tax services. In July 2010 I became Operations Manager in taxback.com. Currently I am responsible for managing the tax processes and relations in over 16 countries; the successful functioning of the tax refund processes for individuals and corporations, and effective communication with clients and the tax authorities.

# Taxback.com in Veliko Turnovo

Our growth has led us to become one of the largest foreign employers in Bulgaria, with more than 450 employees in our Varna and Sofia offices. In 2012 we plan to dive into the talent pool of Veliko Turnovo, with our new office due to open in February. There will be career opportunities available in a number of areas including:

- Marketing
- IT
- Web Development
- Sales



## What we look for:

At taxback.com, our growth and success depends on the skills and competencies of our team. When we're recruiting, we look for the following skills:

- Strong communication
- Attitude to succeed and achieve
- Problem-solving ability
- Flexibility and motivation
- Team-working ability



## Contact Us:

If you are ready to join our team on our path to greatness, send your CV to:  
[recruit@taxback.com](mailto:recruit@taxback.com)

Check our website for further information about what we do:  
[www.taxback.com](http://www.taxback.com)

Call our Recruitment Team at:  
**052 68 68 68**